



Date: 9/15/23

Bid Opening Responses - RFP-022: Water Meter Infrastructure Replacement

The city received three (3) proposals for the water meter infrastructure replacement project. The three firms that submitted proposals included: Blue Springs Winwater, USG Water, and Core & Main.

Price:

- The Blue Springs Winwater proposal was: Unresponsive
- The USG Water proposal included:
 - Installation fee \$3,369,822.00
 - 15-year maintenance fee \$1,832,625.00
 - Total price over the life of the project \$5,202,447.00
- The Core & Main proposal included:
 - Installation fee \$2,594,713.20
 - 15-year maintenance fee \$4,883,121.00
 - Total price over the life of the project \$7,477,834.20

Documentation of pricing information completes our first step in proposal evaluations for RFP-022. The next three (3) steps include consideration of the remaining evaluation criteria. The remaining evaluation criteria include:

1. **Product** – The services that the city is receiving for the cost.
2. **Experience** – Level of knowledge and familiarity with completing the services required to complete the project.
3. **Length of time in business** – Length of time the contractor has been in business.

We estimate it will take two weeks to complete proposal evaluation and selection. We will have the decision for the successful proposal posted to Drexel by September 29, 2023.